

SESSION OBJECTIVE:

By the end of the workshop the learner would be able to

- Explain the nature of problems, hurdles and roadblocks professionals face
- Apply various thinking approaches to solve problems
- Apply Problem Solving Frameworks used by global managers
- Implement world class problem solving techniques to day to day hurdles
- Apply Universal Decision Making models
- Create a SMART Plan of Action to implement key learning

TOPICS WILL COVER:

- A. Problem solving basics
 - · Fundamentals of problem solving
 - · Discussing problem solving
 - · Handling problems
 - Identifying problems
 - $\cdot \, \text{Effective problem-solving approaches} \\$
 - Discussing effective problem-solving approaches
- B. Problem solving in the corporate world
 - Problem solvers
 - · Identifying problem solvers and their skills
 - The corporate problem-solving culture
 - · Identifying the corporate culture
- C. Problem-solving process
 - Identifying problems
 - Analyzing the situation
 - Gathering information
 - Identifying solution criteria
 - Committing to a solution
 - Generating solutions
 - Choosing the best solution
 - Implementing a solution
 - Confirming problem elimination
 - Measuring solution success
 - Managing solution project
- Communicating problem-solving changes

TOPICS WILL COVER:

- D. Critical thinking and information analysis
 - · Critical thinking
 - · Developing reasoning skills
 - · Developing logic skills
 - Quantitative analysis
 - · Discussing quantitative analysis techniques
 - Thinking creatively in problem solving
 - Using analogies in problem solving
- Discussing mind mapping
- E. Effective Decision Making
 - Overview of Decision Making
 - · How are decisions taken
 - · Role of Planning
- F. Approaches to Decision Making
- · Five approaches to Decision Making
- Your natural style of Decision Making
- G. Making Win Win Decisions
- H. Executing Decision Making
- I. Reviewing a Decision
- J. Role of Communication in Effective Decision Making
- K. Creating a SMART Plan of Action

METHODOLOGY:

Classroom training, role plays, activities and video recording.

WHO IS THIS TRAINING FOR:

• Entry to mid level executive who want practical tools and skills in strategic problem solving techniques.



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